

25歳のアメリカ人ゼネコ





25

北フロリダに拠点を置くこの創業 25

年の会社は、地下設備、商業用地開発、掘削、土木、移動、解体、整地、コンクリート工事などの土木インフラを専門としています。また、高品質のアスファルト舗装、道路、縁石、歩道も提供しており、労働に対する 1 年間の保証が付いています。

2023 年の収益は 170% 増加して 2,350 万ドルとなり、調整後 EBITDA は 190% 増加して 1,040 万ドルとなりました。同社は 2024 年を 2,000 万ドルを超える受注残で開始しており、最近の成長が継続することを示しています。また、過去 4 年間、事業は売上と収益性の両方で着実に進化してきました。

売上が集中していない多様な顧客基盤を持ち、ほとんどの作業は選択により商業市場で行われていますが、同社は政府プロジェクトにも取り組むことが承認されています。

購入可能な現在の職場は、合計 3,400 平方フィートの 2 つの主要施設のペアです。

5.3 エーカー以上の敷地に、オフィス
ルーム、工具保管エリア、車両用の広い庭、600
万ドル以上の建設機械が備わっています。

組合に加入していない従業員は 100
名おり、その多くは長期勤務者です。オーナーは、購入者の希望に応じて移行後も留
まる意向があるため、購入後も残る可能性が高いでしょう。

TARGET PRICE

\$24,000,000

GROSS REVENUE

\$23,427,000

EBITDA

\$10,575,000

BUSINESS TYPE

サービス

FF&E

2022 年に 260 万ドルの新しい
FF&E を購入して 760
万ドルになります！

INVENTORY

\$980,000

REASON FOR SELLING

退職が近づいている、または他の興味

COUNTRY

アメリカ

BUSINESS ID

L#20240670

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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

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