

ハードスケープ & 造園会





パティオ、車道、プールデッキ、焚き火台、擁壁、パーゴラ、屋外キッチンを専門とするハードスケープ施工会社。

15年以上の経験を持つ同社は、質の高いサービスと顧客満足度の高さで知られ、数々の称賛を浴びている。

2020年には新しいオーナーに引き継がれ、売上を大幅に伸ばし、経験豊富なチームとともに卓越したレガシーを継承している。

主な詳細

- 2023年：380万ドル、前年比21%増の79万ドル。
- 2021年から2023年までの売上高年平均成長率は29%。
- 経営効率を改善し、SDEマージンを2021年の19%から2023年には21%に引き上げる。
- 8～10週間分のプロジェクトのバックログを管理する。
- 商業用プロジェクト50%、住宅用プロジェクト50%のバランスの取れた収益。
- チームの主要メンバーは、創業以来この事業に携わっている（2人のオーナーとともに働いた）。
- 成長の機会としては、小売部門、地域、新サービスへの拡大が挙げられる。
- 設備と車両：\$240k.
- 在庫：16万ドル

TARGET PRICE

\$3,990,000

BUSINESS TYPE

建設プロジェクト

COUNTRY

アメリカ

BUSINESS ID

L#20240689

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