

金属加工会社



MERGERSCORP

このチャンスは、市場での存在感が強く、近代的な設備と安定した財務実績を持つ、大手金属加工会社の買収を目指す投資家にとって理想的である。

この金属加工会社は、過半数（最低70%）または全額（最高100%）の出資を提供し、EUに拠点を置いている。

同社は、鉄骨構造物、金属設備、機械、工業プラントの製造・組立において30年以上の経験を有する。

主なハイライト

1. 市場での地位と輸出

同社は、年間生産量の90%以上をEU市場に輸出しており、市場で確固たる地位を築いている。

2. 経験豊富な労働力：160人の熟練労働者を雇用、平均年齢は38.5歳。

3. 近代的な生産設備

：最新の重機械加工設備を備え、年間3,000トン以上の完成品を生産している。

4. 財務の安定性

：歴史的に安定した財務実績、高い収益性、低水準の負債を示す。

5. 拡張の可能性：追加的な工場および生産能力拡張の機会。

技術力

同社は以下のような幅広い技術力を提供している：

- エンジニアリングと構造開発
- 複雑な溶接部品の製造
- 3D測定と防錆
- 大きな寸法の加工
- 特殊溶接と非破壊検査
- プラズマおよびガス切断と穴あけおよびねじ切り

産業別セグメントと顧客

同社のエンジニアリングと製造能力は様々な分野に対応している：

- ショットブラスト機

TARGET PRICE

\$20,000,000

GROSS REVENUE

\$17,000,000

EBITDA

\$3,422,000

BUSINESS TYPE

製造業

COUNTRY

クロアチア

BUSINESS ID

L#20240701

- 鋤山機械
- 風力および水力発電所
- 廃棄物処理機
- ディープドリリングマシン
- 鉄道・道路金属インフラ
- 土木工学（道路）
- 遊園地
- その他の複雑な溶接部品

施設と設備

同社の施設は、13,000m²の生産ホールを含む35,000m²の敷地に及ぶ：

- CNCマシン：切断、穴あけ、ねじ切り用。
- 曲げ装置：シートの円形および角度曲げ用。
- 旋盤とフライス盤：高度な会話型CNC機能を含む
- 溶接・塗装設備：大規模な工業プロセスに対応する設備

認証と品質管理

同社はいくつかの認証を取得し、高い基準を維持している：

- ISO 9001:2015
- EN ISO 3834-2
- EN 1090-EXC 3
- EN 15085-2 レベルCL1
- さらに、同社は非破壊検査と品質保証の認定スタッフを雇用している。

財務パフォーマンス

過去6年間、同社は安定した利益率と高い流動性で安定した財務成長を見せてきた。

主な財務指標は以下の通り：

- 収入年間平均1600万ユーロ。
- EBITDAマージン：平均約17.8%。
- 純利益：低水準の負債で安定した収益性を示す。

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