

アメリカンアパレル製造





独自の素材を使ったユニークな製品など、高品質の衣料品やアクセサリーを製造するアパレル専門企業を買収するまたとないチャンス。

この評判の高い企業は、シャツ、アクティブウェア、アウターウェア、ワークウェア、アクセサリーなど、さまざまな製品ラインにわたる性能と品質で認められ、ニッチ分野のリーダーとなっている。

同社は全国に多様な顧客基盤を誇り、年間売上高の10%以上を占める顧客は1社もない。

同社は、部門マネージャーを含む28人の非組合員で組織されたチームを雇用しており、彼らは買収後も雇用を継続する予定である。

現オーナーは、シームレスな移行を促進するために尽力しており、必要に応じて相談に応じる。

主な財務指標は以下の通り：

- 2023年の総収入：3,821,000ドル
- 裁量収益：920,948ドル
- EBITDA：\$731,499
- 2024年の売上予測：最大420万ドル

売却には運転資金、債権、債務が含まれる。

さらに、同社は2棟のビルを所有しており、その総面積は15,400平方フィートで、オフィススペースとともに生産施設と倉庫が含まれている。

これらの物件は、オプションで購入することも、月額約6,000ドルで長期リースすることも可能である。

この事業は、戦略的拡大、パートナーシップ、広告宣伝活動の強化、人員増強など、柔軟な成長の機会を提供している。

情報豊富なウェブサイトと積極的なソーシャルメディア・プレゼンスを維持する一方で、主要な売上は、忠実で継続的な顧客基盤に支えられた口頭による紹介が大部分を占めている。

TARGET PRICE

\$3,700,000

GROSS REVENUE

\$3,821,000

EBITDA

\$731,499

BUSINESS TYPE

製造業

FACILITIES

設備：182,804ドル（家具を含む）

在庫：585,448ドル

GROWTH & EXPANSION

市場:

ウェブサイト、販売プログラム、ソーシャルメディア、紹介元。

REASON FOR SELLING

販売者は必要に応じて標準的な順応と

COUNTRY

米国

BUSINESS ID

L#20240787

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