

産業用ロボットのリード





MERGERSCORP

The Leader In Business Sales Mergers & Acquisitions

産業用ロボットに特化した、確立されたイノベーション主導型のイタリア企業であるこのカンパニア州を拠点とする会社は、電気システム、制御技術、計装において30年以上の経験を持つグループからのスピンオフとして誕生した。

以来、製薬、航空、機械、エネルギー、鉄鋼などの主要部門にオートメーション・ソリューションを提供し、高い評価を得ている。

同社の専門知識は、カスタム・オートメーション・システムから、レーザー切断や板金加工用の特殊機械まで多岐にわたる。

最近ではアグリテック分野にも進出しており、農業用の次世代ロボットを開発している。

商業および経営ハイライト

- バランスの取れた収益構成：製品販売52%、サービス提供48%
- ハイスペック産業分野での確かな実績
- 2025年に200万ユーロの強固な受注を確保し、マージンを改善（EBITDA 7~8%を目指す）
- 農業用ロボットシステムを含む強力なイノベーション・パイプライン

戦略的開発計画

- 研究開発を完成させ、新しい農業ロボットを市場に投入する
- エネルギー効率向上のための太陽光発電システムへの投資
- 社内にロボットアイランドを設置し、生産能力を高める

投資機会

TARGET PRICE

\$ 0

BUSINESS TYPE

農業企業

COUNTRY

イタリア

BUSINESS ID

L#20250945

- 戦略的パートナーまたは金融パートナーからの資本を求める（少数株式または多数株式を考慮）
- 研究開発、運営インフラ、グリーンエネルギー統合に使用される資金
- インダストリー4.0と持続可能な農業の交差点で成長を目指す

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