

# イタリア高級ヨット製造





ヨーロッパの一流高級ヨットメーカーが戦略的成長機会を求めている。

パフォーマンス、革新性、卓越したデザインに重点を置くこの会社は、UHNWの顧客や一流の競合他社から急速に認知されるようになった。

#### 製品ポートフォリオのハイライト

- LIMO テンダー：メガヨット対応のコンパクトな豪華テンダー。
- 46ftシリーズ：インボードとアウトボードのコンフィギュレーションを用意し、幅広い顧客層にアピールするエントリーレベルのスポーツヨット。
- 54フィートシリーズ：ファミリー・バージョンとXLバージョンがあり、独自のカスタマイズを求めるお客様に最適。
- 64ftシリーズ：魅力的なデザインのコンパクトヨット。
- 86ftシリーズ：フラッグシップAクラス、RINA認証ヨット。
- 125ftシリーズ（M125）：世界の超高級車セグメントを再構築する可能性を秘めた戦略的長期プロジェクト。

#### 競争環境：

- リバ、ウォーリー、ヴァンキッシュ、ワージャー、パルド（46-86ftセグメント）と競合。
- フェレッティ、ベネッティ、サンロレンツォと競合（125フィートセグメント）
- リモ入札、ホジソンに直接挑戦

#### 財務

年 売上高（百万ユーロ） 費用（百万ユーロ） EBITDA（百万ユーロ） 調整後EBITDA（百万ユーロ）  
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#### TARGET PRICE

\$ 15,000,000

#### GROSS REVENUE

\$ 19,000,000

#### EBITDA

\$ 6,700,000

#### BUSINESS TYPE

ヨットとボートの整備と修理

#### COUNTRY

イタリア

#### BUSINESS ID

L#20250960

2018	10.1	9.7	1.0	-
2019	12.9	12.7	0.9	-
2020	9.9	9.8	0.7	-
2021	12.3	11.9	1.3	-
2022	15.9	14.9	2.2	-
2023	15.2	14.0	2.6	4.7
2024	19.0	12.4	6.7	-
2025F	17.0	10.3	6.7	-
2026F	25.3	15.5	9.9	-

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