

創業10年、使用済み食用



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UCO

ロシア連邦全域で **UCO**

)の回収・処理を専門に行う、収益性の高い老舗の有限責任会社(000)を買収する絶好の機会。

2012年3月に設立されたこの市場をリードする企業は、 **KFC**
大手連邦政府チェーンを含む**6,000**

サービスを提供することで、強固で安定したビジネスモデルを構築してきた。同社の中核事業は、UCOを回収し、自社施設で不純物を除去する処理を行い、精製した製品をEUでのバイオ燃料生産の原料として輸出することである。

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圧倒的な市場シェアを誇る同社は、効率性へのこだわりと柔軟な顧客中心主義を原動力とするこの分野のリーダーである。その運営インフラは包括的である：

- 本社：モスクワ地方に所在。

- 9つの地域部門

：サンクトペテルブルク、カザン、エカテリンブルク、ノヴォシビルスク、スルグート、ヴォルゴグラード、サマラ、ヴォロネジ、クラスノドフに戦略的拠点を置き、ほぼ全国をカバーするロジスティクスを提供。

- 資産90人の専門家チーム、50台の車両、最新鋭の処理設備。

この事業は、循環型経済と環境持続可能性に向けた世界的な動きの最前線に位置している。

再生可能で無害なバイオ燃料原料である同社のUCO製品は、従来の化石燃料に代わるクリーンな代替燃料であり、既存のディーゼル・インフラに完全に適合する。

精製されたUCO製品は**100**、EU諸国のバイオディーゼル燃料製造工場に。

この方法は、廃棄物を価値ある商品に再利用することで、環境の持続可能性に貢献している。バイオ燃料だけでなく、精製油は、他の製品の二次原料にもなる。

UCOは、従来の化石燃料に比べて排出量を大幅に削減し、持続可能で生分解性があり、無害な燃料オプションを提供する、エネルギーと化学物質における革命的な代替物として登場した。

既存のディーゼルエンジンとの互換性により、この事業は、より環境に優しいエネルギー慣行への世界的な移行の最前線に位置づけられる。現在の輸出能力は **1,600 UCO**

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TARGET PRICE

\$ 6,500,000

GROSS REVENUE

\$ 18,000,000

EBITDA

\$ 1,800,000

BUSINESS TYPE

製造業

ESTABLISHED

2012

COUNTRY

ロシア

BUSINESS ID

L#20251008

である。

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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

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