

B2B

プロパティ・サービス





B2B

当社は、集合住宅コミュニティや不動産管理会社向けの修繕・交換サービスを専門とする、収益性の高い老舗企業を買収する機会を提供いたします。

同社はノースカロライナ州とサウスカロライナ州のI-85コリドー沿いで事業を展開しており、合理的で資産の少ないビジネスモデルを提供し、大きな成長の可能性を秘めている。

主要事業ハイライト

- 2024年の売上高は330万ドルで、2023年の240万ドルから37.5%の大幅増となった。この上昇傾向は、旺盛な需要と市場への浸透を示している。
- このビジネスは、幅広い修理や交換サービスを行う、資格を持った専門下請け業者のネットワークのスケジューリングと管理に優れている。
このモデルでは、社内の労働力と請負業者の免許が不要になり、運営上のオーバーヘッドと複雑さが軽減される。
- 当社の顧客基盤は、主に安定した定期顧客で構成されており、集合住宅コミュニティが収益の65%、不動産管理会社が25%を占めている。
残りの10%は一戸建て住宅から発生する。
- 同社の効率的なプロジェクト管理により、全仕事の80%が2営業日以内に完了し、高い顧客満足度とリピート率につながっている。
- この買収は、オーナーにとって、魅力的なカロライナ州内の自宅やオフィスで事業を運営できるまたとない機会を提供する。
現オーナーは、継続的な成功を確実にするため、包括的なトレーニングとスムーズな移行を提供することに尽力している。

TARGET PRICE

\$ 3,750,000

GROSS REVENUE

\$ 3,300,000

EBITDA

\$ 1,125,000

BUSINESS TYPE

サービス

COUNTRY

米国

BUSINESS ID

L#20251006

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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

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