

# SAASソフトウェア・ソ





## SAAS

## AI/ML

ロンドンを拠点とするソフトウェアソリューション、データ、AI/MLを専門とする企業で、大手国際ブランドのデジタル製品管理とグローバルオペレーションの変革に注力している。

オーダーメイドのソフトウェア開発、データサイエンス、エンジニアリング、ソフトウェア定義データセンターなど、製品開発ライフサイクル全般にわたるサービスを提供している。

同社は、利幅を拡大し、経常収益を達成する可能性のある独自の製品やソリューションの開発に注力している。

- 英国を拠点とし、約100名の建築家、エンジニア、開発者で構成される。
- 過去3年間、同社は年平均成長率39%以上で収益を伸ばしてきた。
- 2025年から2027年までの年平均成長率（CAGR）60%以上の売上成長を予測し、6,100万ドル以上を目標としている。
- 同事業の顧客維持率は80%で、複数年にわたる契約を結んでいる。
- 同社は無借金であり、100%UBO（最終受益者）のクリーンな所有構造である。

### TARGET PRICE

\$ 90,000,000

### GROSS REVENUE

\$ 15,000,000

### EBITDA

\$ 4,500,000

### BUSINESS TYPE

ソフトウェア & SAAS

### COUNTRY

イギリス

### BUSINESS ID

L#20251018

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