

成長著しいデジタル変革



MERGERSCORP

これは、独自のソフトウェア開発、モバイル・アプリケーション・エンジニアリング、品質保証（QA）、人工知能（AI）の統合に特化した、コンシェルジュ・デジタルトランスフォーメーションの一流企業です。

プロプライエタリー・ソフトウェア開発、モバイル・アプリケーション・エンジニアリング、品質保証（QA）、人工知能（AI）の統合を専門としています。

同社は例外的な成長を遂げており、次のような見通しを立てている。

900万ドルの収入および 金利・税引前利益（EBIT）が570万ドル。

戦略・経営ハイライト

同社は、非常に効率的で、完全な遠隔地、そして資産の少ないモデルで運営されている。アセット・ライト・モデル

24時間365日のサービス提供と、拡張可能なコスト構造を実現する。

主な経営指標は以下の通り：

- 堅実な財務実績：

同社は過去3年間、前年比で着実な成長を遂げ、2024年には売上高750万ドル、一任利益480万ドルという好調な業績を達成した。

- 最適化された人材プール：

経験豊富でシームレスに管理された専門業者チームによってオペレーションがサポートされるため、俊敏性が確保され、固定労働力のオーバーヘッドを最小限に抑えることができます。

- 戦略的移行

シリコンバレーのベテラン・エンジニアである現経営者は、事業継続の確保に尽力しており、以下のような長期的な戦略アドバイザーの役割に移行する意向である。最高技術責任者（CTO）買収後

- 確立された市場での評判：

質の高いプロジェクトデリバリーに対する信頼ある評判は、有機的成長と国内外の新市場への参入のための強力な基盤となる。

- 多様な顧客基盤：

現在の収益は安定した垂直ミックスから生み出されており、セクター特有のリスクを軽減している：

- 広告70%
- 健康15%
- エンターテインメント15%

TARGET PRICE

\$ 26,000,000

GROSS REVENUE

\$ 7,500,000

EBITDA

\$ 4,800,000

BUSINESS TYPE

ソフトウェア & SAAS

COUNTRY

米国

BUSINESS ID

L#20251021

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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

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