

中小規模トラック運送事





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ティーザー

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- ポルトガル北部のオポルト郊外に拠点を置く、有名な中小トラック運送会社2社からなるグループ。
- 20年以上の活動実績があり、国内外に持続的な事業展開を行っています。
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- 郵便局のネットワークサービス、有名な大型DIY店、大型家電店、ウェブストア企業、その他国内外のトラック運送会社など、非常に強固な顧客基盤を持っています。
- 3.5トンから40トンまでのトラック38台、ローリー5台、従業員45人を擁する。
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- キャッシュフローマネジメントがうまくいっており、平均して売掛債権は30日、買掛債権は35日である。
- 施設は賃貸で運営している。(自社で不動産会社を所有)

2021年 連結売上高270万ユーロ

2021年 連結および調整後Eビットダ 200kユーロ

2022年 予想売上高=3,200百万ユーロ

予想Ebitda=300k€。

売却のためのオプション

- 両社合計の売却希望価格=1,500,000,000ユーロ
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- 両社が事業展開しているREとの合計売却希望価格=4,500,000€ (REは3,000,000€)
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RE社の特徴

- 20.000m2の敷地
- 3つの主要倉庫と事務所

売り手は、セラーズ・ファイナンス、アーン・アウトなど、いくつかの買収シナリオに沿った交渉を行う用意があります。

買い手のニーズと交渉次第で、取引期間中も滞在する予定。

買い手の要望があれば、競合しない契約も可能。

TARGET PRICE

EUR 1,500,000

GROSS REVENUE

EUR 3,200,000

EBITDA

EUR 300,000

BUSINESS TYPE

物流会社

REASON FOR SELLING

売れた理由：後継者不足と引退。

COUNTRY

ポルトガル

BUSINESS ID

L#20220279

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