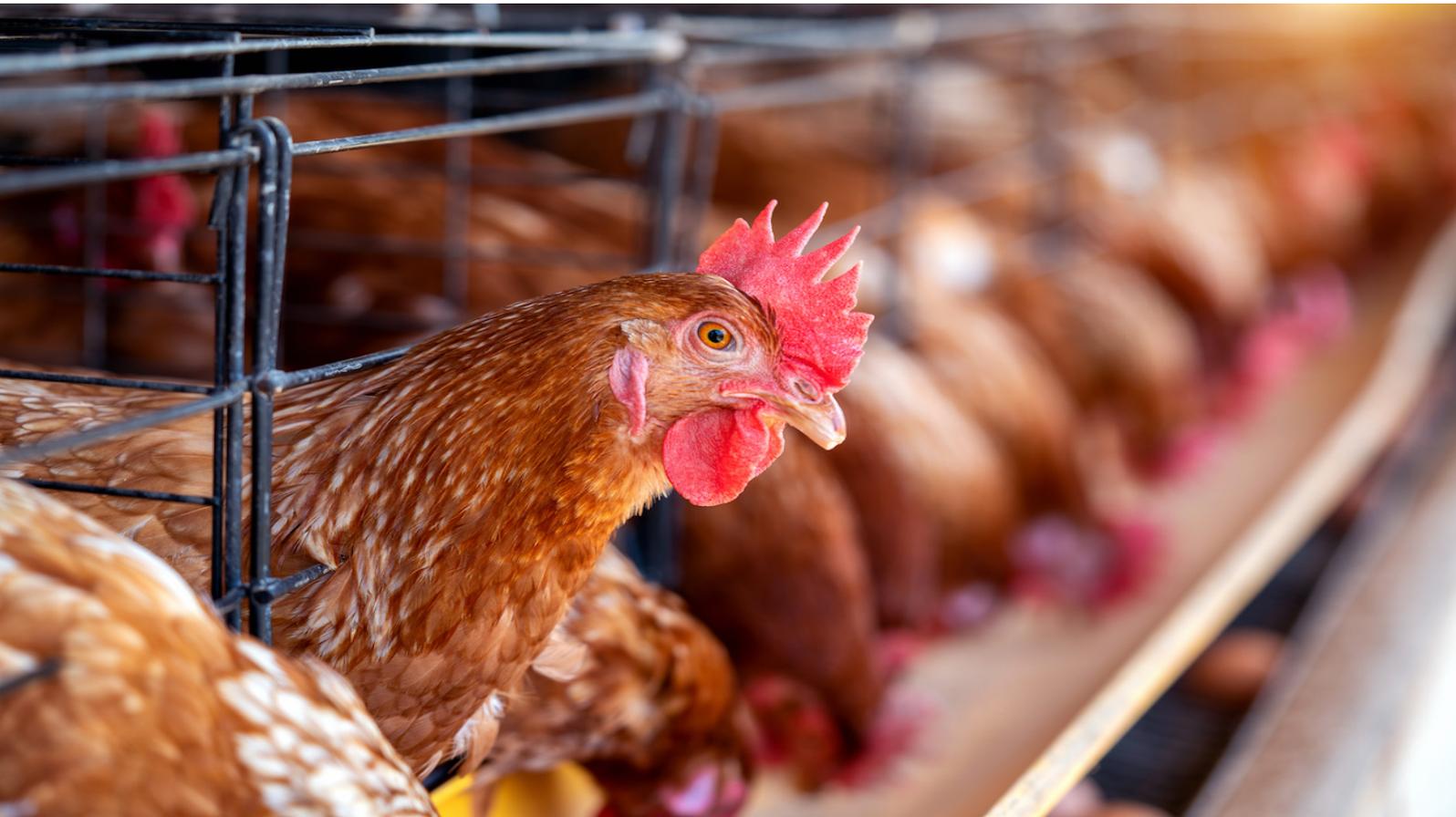


# 創業30年の鶏肉加工品製





## 30

家族経営の会社は 1989 年に設立され、鶏の屠殺を専門としています。

サンパウロ (SP) のヴァルゼア・パウリスタ市に行政および産業の本部を置いています。

- 同社には 2,005 人の直接従業員と 2,000 人を超える間接従業員がいます。  
工場は 2 交代勤務で、月に 3 回土曜日に勤務します。
- 現在の生産能力は 1 日あたり 520 トン、月あたり 11,500 トンです。  
2022 年 12 月からは生産能力を 日量 620 トンに増強する。
- 同社は、韓国、日本、レバノン、イラン、イエメン、南アフリカ、キューバを含むさまざまな海外市場に輸出することができます。  
さらに、同社は現在、中国、メキシコ、チリへの輸出資格の取得手続き中である。
- 同社は定期的にベトナム、北朝鮮、イラン、香港、ペルー、ボリビアに輸出しています。  
さらに、同社はベルギーとスペインにペットフードを輸出しています。
- 同社はサンパウロ州に拠点を置き、特に首都圏と大都市圏に重点を置いています。  
さらに、南部、北東部、リオデジャネイロの市場にもサービスを提供しています。
- 同社は 1 日あたり 30 万羽の鳥の繁殖に取り組んでいます。このうち 250,000 羽は施設で処理され、残りの 50,000 羽は過剰生産に対応するために外部委託または第三者に販売されます。

独自のマトリックスとインキュベーター

生産マトリックス: 350,000 羽 - 9 コア - 37 小屋

編隊列: 235,000 羽 - 4 コア - 21 小屋

卵の生産量: 月間 800 万個。

食品工場 1

ペレット飼料の生産能力は 45 トン/時間、月間生産量は最大 27,000 トン/月です。

飼料工場 2

生産能力は 22 トン/時間。月間生産量は最大 13,200 トン/月。

### TARGET PRICE

\$575,000,000

### GROSS REVENUE

\$350,000,000

### EBITDA

\$56,100,000

### BUSINESS TYPE

製造業

### SUPPORT & TRAINING

コマーシャルチーム SP  
州の営業担当者 60  
名とテレセールス担当者 24  
名、その他の州の担当者 10 名

### COUNTRY

ブラジル

### BUSINESS ID

L#20230454

サービスには、サンパウロとリオデジャネイロでの配送のための 130 台の独自トラックからなるアウトソーシングフリートが含まれます。

当社は、コンピュータ化された物流インテリジェンスシステムと車両追跡を利用して、効率的な業務を確保しています。

物流インテリジェンスと車両追跡のコンピュータ化されたシステムを備えた、サンパウロとリオデジャネイロでの配送用の 130 台の専用トラックのアウトソーシング車両

#### 財務実績

2020: 収益 1 億 9,300 万ドル / EBITDA 19%

2021: 収益 2 億 6,700 万ドル / EBITDA 17%

2022: 収益 3 億 3,000 万ドル / EBITDA 17%

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