

創業30年の鶏肉加工製造



MERGERSCORP

30

家業は1989年に設立され、鶏の食肉処理に特化している。

サンパウロ州ヴァルゼア・パウリスタ市に行政・産業本部を置く。

- 従業員数は直接雇用で2,005人、間接雇用で2,000人を超える。
工場は2交代制で、月に3回土曜日出勤がある。
- 現在の生産能力は日産520トン、月産1万1500トン。
2022年12月以降、生産能力は日産620トンに増加する。
- 同社は、韓国、日本、レバノン、イラン、イエメン、南アフリカ、キューバなど、さまざまな海外市場への輸出を可能にしている。
さらに現在、中国、メキシコ、チリへの輸出のための資格取得を進めている。
- ベトナム、北朝鮮、イラン、香港、ペルー、ボリビアに定期的に輸出している。
さらに、ベルギーとスペインにもペットフードを輸出している。
- 同社はサンパウロ州で事業を展開しており、首都と大都市圏に重点を置いている。
さらに、南部、北東部、リオデジャネイロの市場にもサービスを提供している。
- 同社は1日あたり30万羽の飼育を行っている。
このうち25万羽は自社施設で処理され、残りの5万羽は余剰生産に対応するために外注または第三者に売却される。

独自のマトリックスとインキュベーター

生産中のマトリックス350,000羽-9コア-37小屋

編成中のアレイ：235,000羽-4コア-21シェッド

卵生産量：月産800万個。

食品工場1

ペレット化飼料の生産能力は毎時45トンで、月産量は最大27,000トンである；

飼料工場 2

生産能力は毎時22トン、月産13,200トン；

サービスには、サンパウロとリオデジャネイロでの配送のための130台のユニークなトラックの外部委託が含まれる。

TARGET PRICE

\$575,000,000

GROSS REVENUE

\$350,000,000

EBITDA

\$56,100,000

BUSINESS TYPE

製造業

SUPPORT & TRAINING

コマーシャルチーム SP
州の営業担当者 60
名とテレセールス担当者 24
名、その他の州の担当者 10 名

COUNTRY

ブラジル

BUSINESS ID

L#20230454

当社は効率的なオペレーションを確保するため、コンピューター化されたロジスティクス・インテリジェンス・システムとフリート・トラッキングを活用している。

サンパウロとリオデジャネイロで130台の専用トラックによる配送を委託し、コンピューター化されたロジスティクス・インテリジェンスと車両追跡システムを導入。

財務パフォーマンス

2020:売上高 \$193M USD / EBITDA 19

2021:売上高2億6700万米ドル / EBITDA 17

2022年：売上高3億3000万米ドル / EBITDA 17

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

MERGERSCORP

© 2026 MergersCorp M&A International. All rights reserved.

© 2026 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.

MERGERSCORP

WWW.MERGERSCORP.COM