

金属加工据付・修理 パワーハウス事業



MERGERSCORP

この金属加工業は社内に2つの部門を持ち、工業用、住宅用、商業用の顧客に最初の設計から設置までシームレスにサービスを提供している。

装飾用鉄工品、トレーラー製造、溶接サービス、金属加工、構造用鉄鋼工事など、幅広いサービスを提供している。

これらのサービスに加え、同社は発電所、採石場、橋梁、鉄道駅、商業ビルなど、発電・送電業界向けの部品の修理やアップグレードの能力も有している。

交換部品を製造し、入手困難なOEM（相手先ブランド製造）製品を改造することで、幅広い顧客に対応している。

同社はニューハンプシャー州にある15,000平方フィートの施設で営業しており、5エーカーの敷地を購入することができる。

現在、彼らの顧客のほとんどは口コミによる紹介である。

オンライン・マーケティングを強化し、ウェブサイトをアップグレードすることは、新しいオーナーにとって大きなアドバンテージとなるだろう。

合わせて、2022年には売上高250万ドル超、利益40万ドル超を達成した。

詳細な財務内訳はリクエストに応じて入手可能。

同社にはすでに強力なチームがあり、合理的なオペレーションが確保されているため、バイヤーは顧客志向で一般的なマネジメント経験を有していることが理想的である。

金属製造業の経験があれば有利だが、この事業の様々な側面は非常に教えがいがあり、売り手は新しいオーナーに事業を成功させ、次のレベルに引き上げるために必要なツールを提供することを熱望している。

さらに、上下水道プラントを含む電力業界には未開拓の大きな可能性があり、さらなる接続と拡大による成長の大きなチャンスがある。

TARGET PRICE

\$1,790,000

GROSS REVENUE

\$2,500,000

EBITDA

\$400,000

BUSINESS TYPE

サービス

COUNTRY

米国

BUSINESS ID

L#20230566

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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

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