

バーチャルBPOプロバイ



MERGERSCORP

BPO

100%バーチャルのビジネス・プロセス・アウトソーシング（BPO）企業が、戦略的成長機会を模索している。

バーチャル・アシスタント（VA）サービスに特化した同社は、業務を合理化し、さまざまな分野のビジネスの成長をサポートするために設計された、拡張可能で費用対効果の高いソリューションを提供している。

無駄のない組織と完全なリモート・チームにより、物理的なオフィスの制約を受けることなく、高品質でパーソナライズされたサービスを提供している。

- 業界フォーカスプロフェッショナルサービス, 中小企業, eコマース, 不動産, テクノロジー
- コア・サービス
 - バーチャルアシスタントサービス
 - カスタマーサポート&バックオフィス業務
 - セールス・イネーブルメントとオムニチャネル・エンゲージメント（音声、チャット、Eメール）
- デリバリー・モデル
100%バーチャルの労働力、米国を拠点とするリーダーシップ、フィリピンに配置されたVA
- チームサイズ：84名のバーチャルアシスタント
- 2023 収益：130万ドル | EBITDA：\$380,000
- 2024 収益：130万ドル | EBITDA：\$332,000

TARGET PRICE

\$ 2,100,000

GROSS REVENUE

\$ 1,300,000

EBITDA

\$ 380,000

BUSINESS TYPE

コールセンター

COUNTRY

米国

BUSINESS ID

L#20250906

- 2025年 収入見通し：130万ドル

- 完全仮想オペレーション：柔軟性、拡張性、低オーバーヘッドを実現

- 顧客中心の経営
 - ：主要顧客との直接的な関係がロイヤルティとリテンションを高める

- 電話中心の機能
 - ：サービスの50%以上に音声ベースのインタラクションが含まれ、営業と顧客エンゲージメントをサポート

- 安定した収益：安定した業績、利益率改善と顧客基盤拡大の可能性

- グローバル・リーチ
 - 米国の中央管理拠点から世界中のクライアントにサービスを提供。

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