

# 高級アパレル製造工場





20年以上の経験を持つこの工場は、フランスの高級グローバルブランド向けの高級婦人服の生産に特化している。

年間30万個の生産能力を持つ2つの生産ラインを運営する同社は、製品開発からロジスティクスまでの全サイクルを手がけている。

工場には近代的な自動化機械が設置され、高度な資格を持つチームを擁している。

この工場は、世界的な高級ブランドの厳しい要求を満たす高品質の生産基準で際立っている。

近代的でフレキシブルな生産設備を備え、業務の効率性と適応性を確保している。

経験豊富で定期的なトレーニングを受けた従業員は、チームワークを重視し、離職率の低さに支えられ、一貫した品質に貢献している。

天然素材から合成素材まで、さまざまな素材を扱う確かな専門知識を持つこの工場は、複雑な生産ニーズにも対応できる体制を整えている。

さらに、すぐに稼働できる生産ラインも備えているため、需要に応じて迅速に事業を拡大することができる。

#### 含まれる資産

- 5,100平方メートル 近代的生産棟（4階建て）
- 1,985平方メートル 専用駐車場付き土地
- 特殊手動・自動マシン、裁断ロボット、定着プレス
- 無形資産：ノウハウ、顧客基盤、試作品
- 継続的な顧客からの注文と債権

#### 製品とサービス

- 世界的ブランドの高級婦人服の生産
- 単品、プロトタイプ、限定シリーズ、大量生産が可能

#### TARGET PRICE

\$ 3,698,000

#### BUSINESS TYPE

製造業

#### COUNTRY

ブルガリア

#### BUSINESS ID

L#20250875

- 通常、素材とデザインは顧客から提供される
- 小売店での陳列準備が整った最終製品を納品

#### 財務スナップショット（2024年）

- 純生産売上高694万BGN（約355万ユーロ）
- EBITDA：15万5,000BGN（約7万9,000ユーロ）
- 総資産499万BGN（～256万ユーロ）
- エクイティ426万BGN（約219万ユーロ）

#### バリュエーション・インサイト

- 不動産価値と事業運営を組み合わせた売却価格
- 事業評価額は平均EBITDAの0.8倍から1.5倍と推定され、市場レートを大幅に下回る。
- 現在の不動産価値を考慮すると、工場は優れた投資ポテンシャルを持つ

*The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction*

*The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.*

*By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.*

*This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.*

*The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.*

*All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.*

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

*© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.*



[WWW.MERGERSCORP.COM](http://WWW.MERGERSCORP.COM)