

建築資材小売業者





高品質の建築資材を専門に扱い、着実に成長している地域小売業者兼建築資材業者が買収の機会を得た。

住宅用、商業用、工業用の各市場にサービスを提供するこの事業は、パンデミック後に見事に回復し、直近の会計年度には920万ドル以上の売上高を計上し、裁量利益は65万5000ドルだった。

主な投資ハイライト

- 強力な成長実績：
過去3年間の年平均成長率は13%、2025年には売上高が1,000万ドルに達すると予測。
- 多様な顧客ベース：70%が個人顧客、30%が請負業者。
売上高の内訳は、住宅75%、商業施設15%、工業施設10%。
- 不動産を含む：
建物2棟と小屋4棟（19,200平方フィート）に加え、隣接する2.25エーカーの拡張用地に事務所と倉庫を併設。
- ターンキー・オペレーション：
120万ドルの在庫、70万ドルの設備、安定した労働力が取引後も維持される見込み。
- 拡大の可能性：
現在のマーケティング費用は最小限。オンライン・プロモーションと地理的リーチを通じた成長の可能性が高い。

TARGET PRICE

\$ 4,400,000

BUSINESS TYPE

卸売業者

COUNTRY

米国

BUSINESS ID

L#20250950

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