

# 急成長中のファーマコビ



**MERGERSCORP**

## SaaS

バンガロールに本社を置き、米国、英国、欧州に拠点を持つ急成長中のクラウドネイティブSaaS企業で、グローバルなライフサイエンス業界向けのファーマコビジランス（PV）および臨床試験ITソリューションに特化している。

同社は、ITコストを最大70%削減し、コンプライアンス遵守までの時間を30%短縮する、インテーク、ケース処理、規制当局への提出、シグナル検出を組み合わせたオールインワンのプラットフォームを提供している。

2017年に設立された同社は、インドを拠点とする65人以上の従業員からなるドメインに特化したチームを有し、15カ国以上で100社以上の直接顧客と160社以上のエンドクライアントをサポートしている。

### コア・プラットフォーム機能

- AS2ゲートウェイによる統合PVデータベース
- ウェブ、Eメール、MICCインテークモジュール
- ケース処理、自動語り、信号検出
- E2B R2/R3のサポートとリアルタイム分析
- 統合CTMS、EDC、eTMF、ePRO、IWRS、eConsentモジュール

### 差別化

- 症例予約、トリアージ、処理のAI自動化
- エンド・ツー・エンドの統一システム（レガシー・スタックの断片的なツールに対して）
- 組み込みの規制遵守ツール（例：提出、報告）
- インドの製薬会社トップ10のうちトップ3社から信頼されている

### TARGET PRICE

\$ 0

### GROSS REVENUE

\$ 3,000,000

### EBITDA

\$ 1,000,000

### BUSINESS TYPE

ソフトウェア & SAAS

### COUNTRY

インド

### BUSINESS ID

L#20250961

## 戦略的フットプリント

- インド、米国、英国、欧州全域で強い存在感
- グローバルCROに組み込まれ、パートナーシップを通じて拡大（ウィプロ、パーシステント、コグニザントなど）
- 250以上の臨床試験で積極的に使用

## ビジョン

- 2025:AIによるファーマコビジランスワークフローの自動化
- 2030年：市場シェア30%を獲得する世界トップ10のPV ITプロバイダーになる

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