

ドイツの医療用大麻市場



MERGERSCORP

EUの国境を越えた枠組みの下で運営されている、GDPRに準拠した、急速に拡大する完全遠隔医療とデジタル処方箋のプラットフォームを獲得するまたとない機会。20,000人以上の患者をドイツ国内の認可を受けた医師や薬局につなぐ事業である。

保有ライセンス

EUの国境を越えた遠隔医療の枠組みで運営（医師免許はドイツとポーランドで取得）。GDPRに準拠したプラットフォーム。直接の大麻取扱免許は不要。

物件詳細

- キプロスを拠点とする同社は、遠隔診察とデジタル処方を可能にする完全デジタル遠隔医療プラットフォームを運営している。
- 2024年に開始されたこのプラットフォームは、約20,000人の患者にサービスを提供し、毎月6,500件以上の処方箋を処理している。
- Facebook広告やアフィリエイト・マーケティングなど、ターゲットを絞ったマーケティング・キャンペーンを開始する前に、スケーラビリティを確保するためのプロセスの最適化に注力。
- 利益率は60%を超え、現在の売上高は月～14万ユーロ、年末までに150万ユーロの売上高を見込んでいる。
- 患者予約、薬局向けマーケティングサービス、大手製造業者との提携、ホワイトラベル製品の提供を通じて収入を得ている。
- フロントエンドとバックエンドのフリーランスのスペシャリストを活用し、～12名のスタッフ/フリーランスで効率的に運営。
- 自動化されたワークフローにより、医師の診察時間を90%短縮。プラットフォームは、B2Bの迅速な拡大のためのホワイトラベル機能をサポート。

TARGET PRICE

\$ 0

GROSS REVENUE

\$ 1,680,000

EBITDA

\$ 1,008,000

BUSINESS TYPE

ヘルスケア事業

COUNTRY

キプロス

BUSINESS ID

L#20261003

- 年間15～20%の成長が予測されるが、これは患者の需要の高まりと、最近のドイツの大麻市場の自由化が要因である。
- 完全な売却を求め、継続事業、知的財産、ブランド、患者データベース、ソフトウェア・コードベースを含む

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

MERGERSCORP

© 2026 MergersCorp M&A International. All rights reserved.

© 2026 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.

MERGERSCORP

WWW.MERGERSCORP.COM