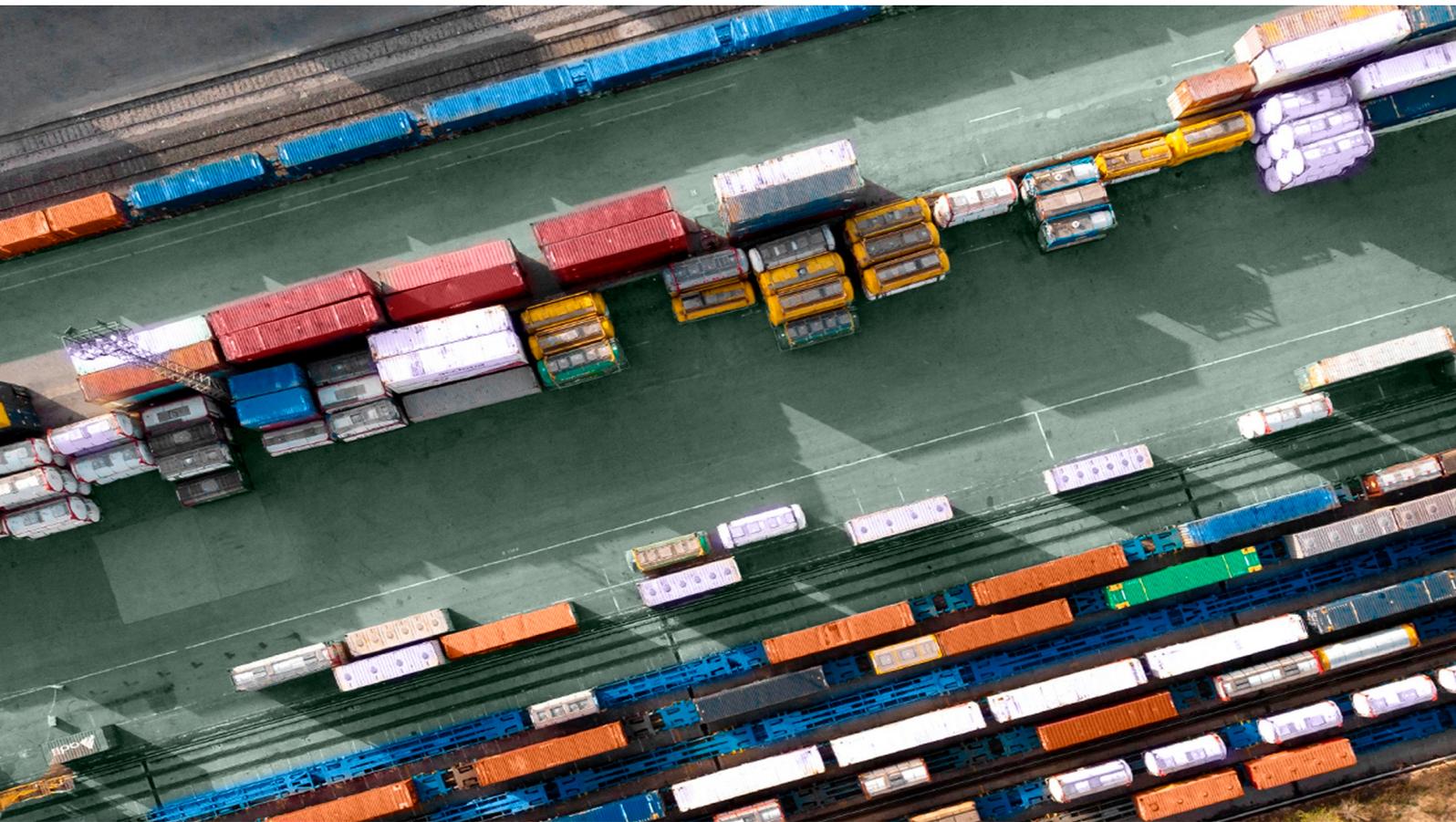


運営商品

ロジスティクスと鉄道駅



MERGERSCORP

カスピ海地域の戦略的に重要なエネルギー拠点であるアティラウに位置し、長期リース契約と安定した収益が見込まれる戦略的立地の私鉄車両基地／ターミナルを取得するまたとない機会。

この資産は、15ヘクタールの工業用地、最大2000両の鉄道車両を収容できる鉄道インフラと側線から成り、地域の主要な輸送・輸出ルートに直結している。

同社は、テンギズシェブロイル社およびカズムナイガス社と覚書（MOU）を締結し、商社2社と長期リース契約を結んでいる。

この施設は、KazMunaiGasの貯蔵ターミナル（各25,000mt容量のタンク10基、リース可能）に隣接しており、カスピ海パイプラインコンソーシアム（CPC）、テンギズシェブロイル（TCO）、ロシアの鉄道網、カスピ海港に鉄道で直接アクセスできる。

キーポイント

アティラウ工業地帯は、カザフスタン西部の油田地帯と国際的な輸出ルートを結ぶ重要な物流回廊として機能している。

国内の大手オペレーターに近接しているため、安定した輸送量、輸送距離の短縮、競争力のあるターンアラウンド効率が保証される。

- 有形資産：15ヘクタールの工業用地、鉄道施設、線路；
- 商社2社と2031年までの長期リース契約。
リース料は米ドルから物々交換（ディーゼル、硫黄など）まで、バッチごとに非常に良い価格で交渉できる。
Tengizchevroil社およびKazMunaiGas社との覚書；
- CPC、カスピ海港、ロシアの鉄道網、Tengizchevroil、KazMunaiGasへの直接アクセスが可能；
- KazMunaiGasのインフラに戦略的に隣接；
- 貯蔵、混合、輸出業務への拡張が可能なスケーラブルなプラットフォーム；
- クリーンな所有構造と譲渡可能な操業許可。

TARGET PRICE

\$ 36,000,000

GROSS REVENUE

\$ 35,000,000

EBITDA

\$ 17,000,000

BUSINESS TYPE

交通

COUNTRY

カザフスタン

BUSINESS ID

L#20260983

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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

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