

収益性の高いオンライン



MERGERSCORP

英国を拠点とする収益性の高いオンライン教育プラットフォームで、幅広くスケラブルなコース・カタログを通じ、規制・承認された資格を提供している。完全なりモート経営により、このビジネスは、低い諸経費、高い利益率、そして未開拓の大きな成長の可能性という利点を享受している。

主なハイライト

- 魅力的な財務内容：
売上高153万ポンド、EBITDA72万4,000ポンド（マージン約47%）。
- 定評のある認定コース
信頼性と継続的な需要を支える、規制および認定されたコースの幅広いポートフォリオ。
- 大きなアップサイドの可能性：
既存のカタログのうち、積極的に販売されているのはごく一部であり、プロモーションの強化やコースの最適化を通じて収益を拡大する明確な機会がある。
- スケラブルなデジタル・モデル：
完全なりモート配信により、大幅なコスト増を伴わずに迅速な拡張が可能。
- 市場の強い関心：
すでに20を超える関係者が登録しており、競争的な緊張と市場の妥当性を示している。

英国教育市場概要

- 大規模で回復力のあるセクター
英国の教育市場は確立され、世界的に認知されており、アカデミックな資格と職業資格の両方に対する需要が高い。
- オンライン学習へのシフト：COVID-19や学習者の嗜好の変化により、遠隔学習やデジタル・プラットフォームは引き続き支持を集めている。
- 規制資格枠組み（RQF）：
政府の基準に沿ったコースは、学生と雇用者の双方からの信頼性を高めます。
- 増大する成人学習需要：
技術革新と労働市場の進化を原動力とするスキルアップとスキル再教育への注目の高まり。
- 国際的なアピール
英国認定の資格は世界的に広く認知されており、留学生の需要や輸出の可能性

TARGET PRICE

\$ 4,000,000

GROSS REVENUE

\$ 1,530,000

EBITDA

\$ 724,000

BUSINESS TYPE

教育/学校

COUNTRY

イギリス

BUSINESS ID

L#20261023

を支えている。

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

MERGERSCORP

© 2026 MergersCorp M&A International. All rights reserved.

© 2026 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.

MERGERSCORP

WWW.MERGERSCORP.COM