

# 25年の歴史を誇るラテン



**MERGERSCORP**

## 25

## BPO

アルゼンチンおよびラテンアメリカで25年の実績を誇る、高業績・  
コンタクトセンターを買収するまたとないチャンス。

この事業はBPO分野では珍しく、業界を圧倒する定着率、「ビッグ4」の監査を受け  
た財務実績、24時間365日のミッションクリティカルな業務に対応する洗練されたイ  
ンフラを誇っている。

## TARGET PRICE

\$ 9,750,000

## BUSINESS TYPE

コールセンター

## COUNTRY

アルゼンチン

## BUSINESS ID

L#20261038

- 年中無休で稼働する900人のプロダクション・ポジションを、**1,100**  
200人の事務スタッフからなる専門チームがサポート。
- 「回転ドア」の人材配置で知られるこの業界で、この会社は平均**6**  
エージェンツ離職率と**12**事務職離職率を維持している。
- 労働訴訟がゼロであることは、優れた経営陣と健全な企業文化の証である。
- ラテンアメリカと北米市場で20年以上の経験を持つ3人のパートナーが経営。
- 安定した**EBITDA 8-10%**
- 2024年まで**Big4**  
監査法人による監査を受け、国際税務報告書は完全に準拠している。
- 100%無借金、クリーンな税務ステータス（ARCA準拠）。
- 大手通信事業者2社を中心に、6つの契約タイプに分散された強力なポートフォ  
リオ。

- 多様な光ファイバーネットワークと  
（現場バッテリーバンク+発電機）が特徴。  
防火システムとセキュリティシステムは、厳格な国際基準を満たしている。
- 現在、チャットボット用の独自のAIソリューションを開発中の  
あり、自動化曲線の先を行くビジネスを実現しています。
- 同社は北米のクライアントと20年にわたる取引経験があるが、現在は、現在の  
為替レートが収益性を最大化する現地市場向けに最適化されている。

中核事業だけでなく、拡大の機会もすぐにある。

もう1つの補完的なコンタクトセンターは共同買収が可能で、買い手は市場シェアを  
統合し、サービス内容を即座に多様化することができる。

*The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction*

*The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.*

*By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.*

*This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.*

*The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.*

*All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.*

## MERGERSCORP

© 2026 MergersCorp M&A International. All rights reserved.

© 2026 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.

**MERGERSCORP**

[WWW.MERGERSCORP.COM](http://WWW.MERGERSCORP.COM)